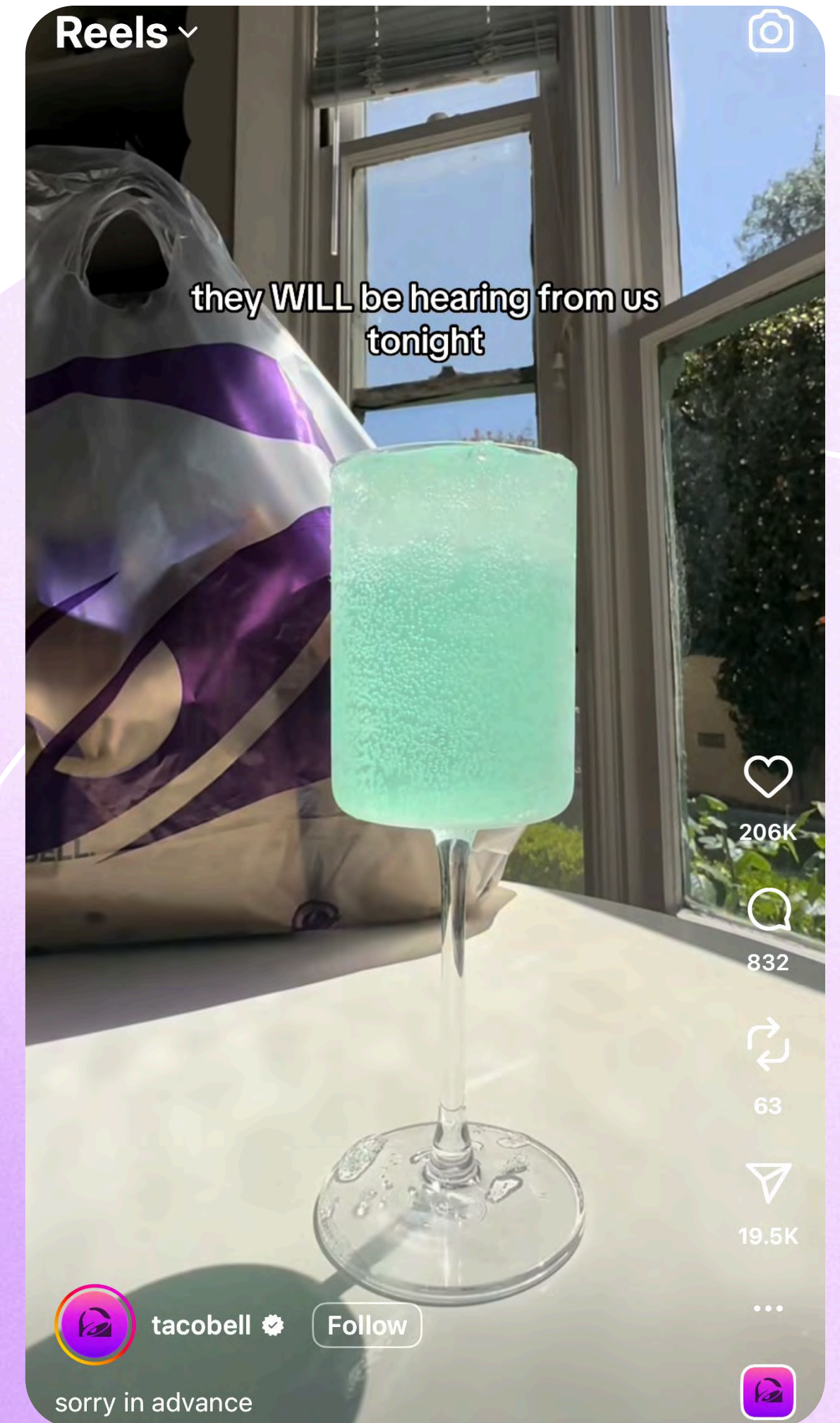




Social Media Benchmark Report

Food and Beverage Industry



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Cover image: [@tacobell](#)

Benchmarking Performance

Understanding your brand's social media performance starts with knowing what's typical in your industry. This report explores comprehensive benchmarks across key metrics and social channels, including TikTok, Instagram and YouTube. These insights help set clear goals, strengthen content strategy and support faster audience growth.

About the Data

For the Issue 2 2025 Social Media Benchmark Reports, Dash Social pulled a sample of global companies across TikTok (n=970), Instagram (n=2,967), and YouTube (n=630), analyzing their activity between January 1, 2025 – June 30, 2025, to determine average performance against a predetermined set of KPIs. These benchmarks include organic, boosted, and promoted content but exclude paid ads. They apply to handles with at least 1K followers, covering both customers and non-customers. The results have been published in separate reports broken down into the following industries: beauty, CPG, children and baby, fashion, food and beverage, health and wellness, home, luxury, media and entertainment, publishing, retail, and travel and hospitality.



Defining the Food and Beverage Industry

Food and beverage is the broad landscape of packed food and beverage products as well as dining establishments.

KPIs

Average Monthly Growth Rate

The average number of followers added on a monthly basis.

Why It Matters: It helps brands understand the rate at which the industry is growing and how they measure up.

Average Reach Per Post

The average number of unique accounts that see your post.

Why It Matters: It helps brands understand the number of unique people its message reaches. This is important because it provides insight into brand awareness.

Average Entertainment Score (TikTok and Instagram Reels)

The Entertainment Score is a proprietary Dash Social metric and is scored against a global database of industry benchmarks.

Why It Matters: It helps brands understand how entertained its audience is by a TikTok or Reel.

Average Engagement Rate

The average engagement each post receives. Each platform calculates engagement rate differently.

Why It Matters: It helps brands understand the rate at which the industry is growing and how they measure up.

Average Effectiveness Rate (Instagram and Facebook)

A Dash Social metric that includes video views as a way to understand video performance.

Why It Matters: It helps brands understand how posts were received by those who saw it, rather than the brand's total followers.

Average Number of Weekly Posts

The average number of posts brands share per week.

Why It Matters: It helps determine the right cadence for posting.

Average Video Views / Views

The average number of views each video receives, this includes rewatches.

Why It Matters: Users watching video more often have a higher likelihood of remembering brand messages or products.

Average Shares Per Post

The average number of times each piece of content is shared.

Why It Matters: Shares indicate that content resonates with users and is deemed 'shareable'.

Average Comments Per Post

The average number of comments that each post receives.

Why It Matters: Comments signify community and suggest that users connect with the video.

Cross-Channel Trends

TikTok Leads in Engagement.

Using the same engagement rate calculation, TikTok (5.0%) leads Instagram (3.6%) and YouTube (3.4%) in engagement.

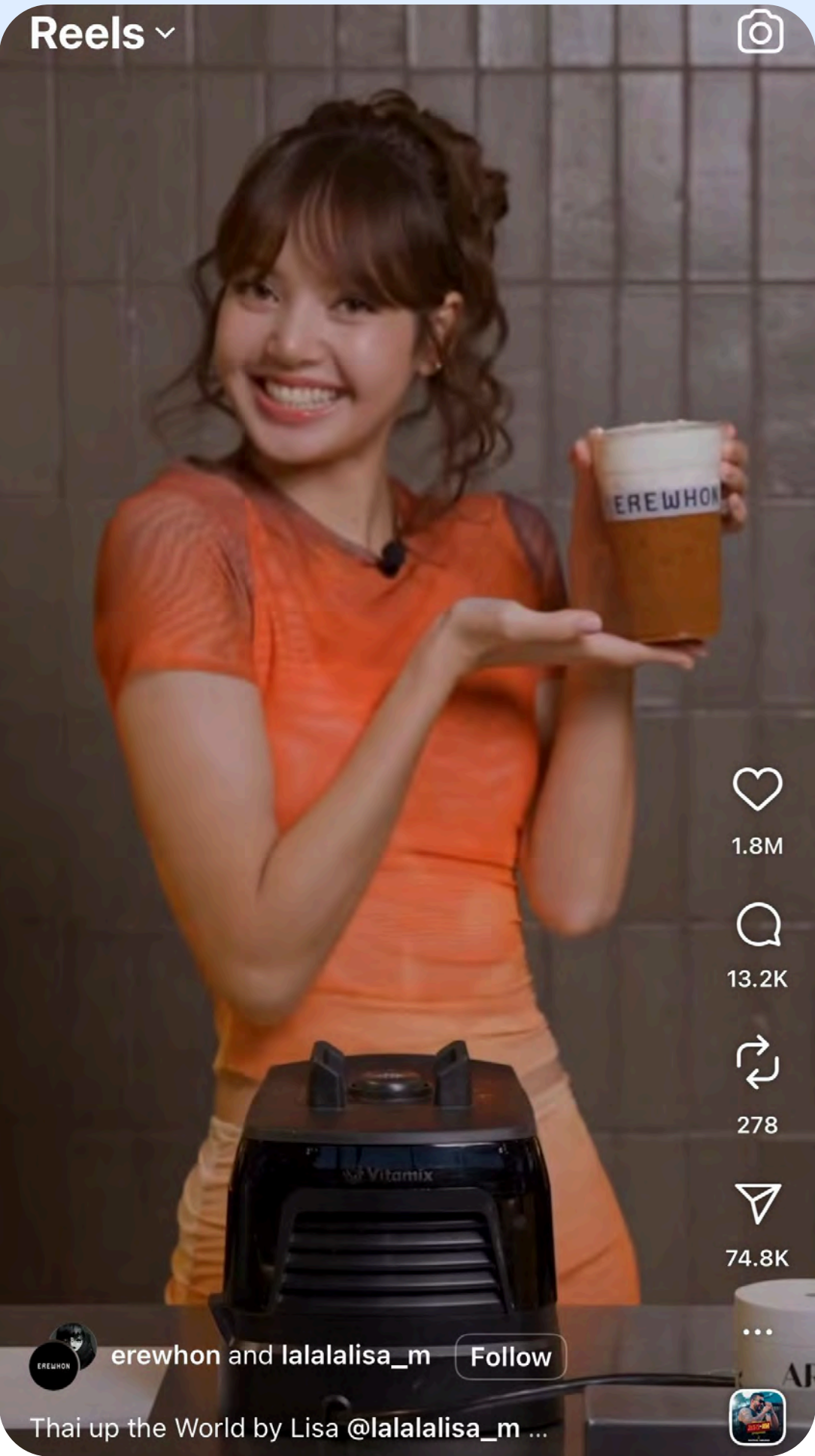
Engagement Rate is calculated using (Likes+Comments+Shares)/Reach for TikTok and Instagram, and Video Views for YouTube.

Instagram Drives the Greatest Reach.

On average, Instagram drives +42% more reach than TikTok.

YouTube Has a Strong Subscriber Base but Lower Engagement.

YouTube has a large audience (1.2M average) but lower engagement and views than other channels, especially for Shorts.



[@erewhon](#)

TikTok Trends

Viewership Is Trending Up.

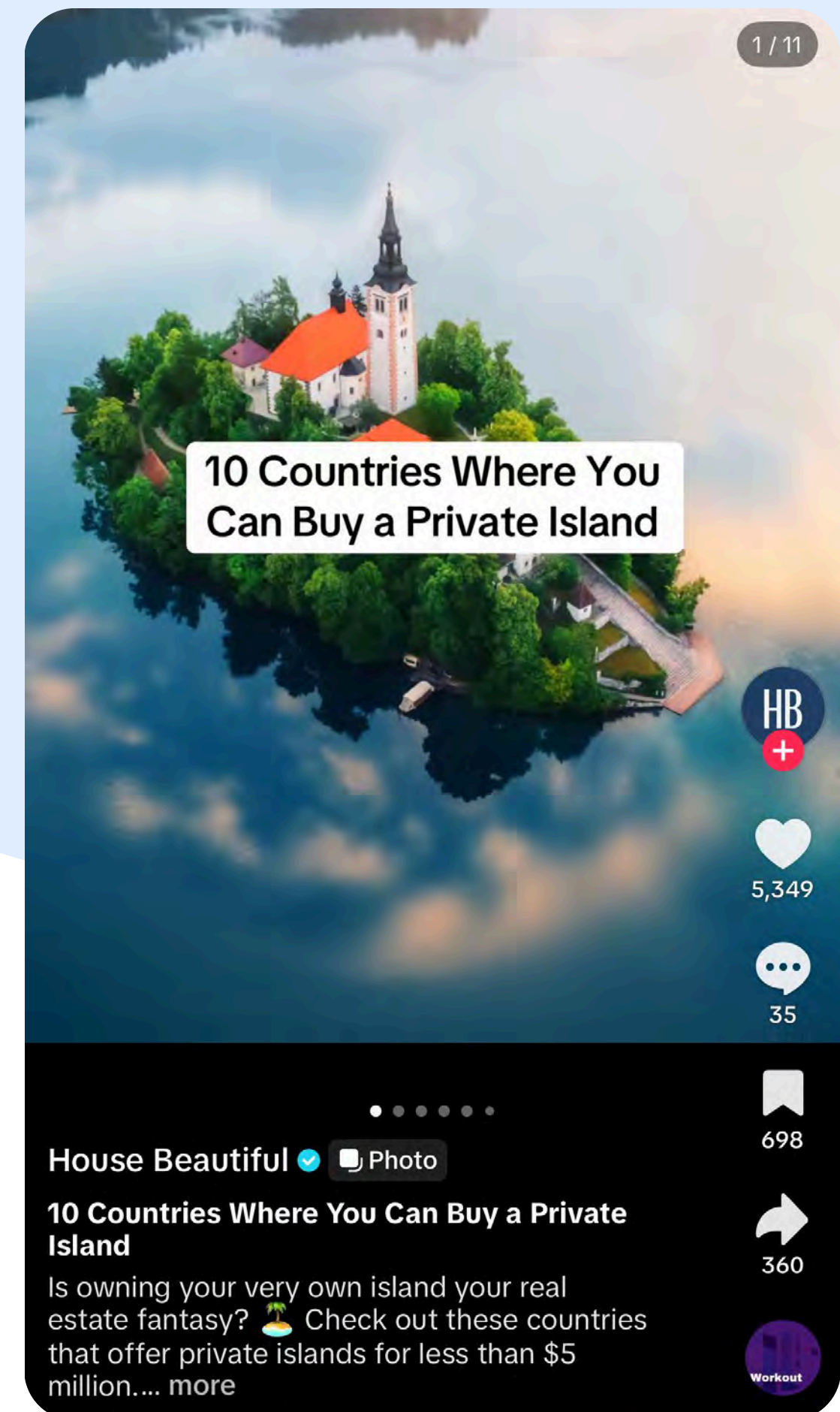
Despite uncertainty around TikTok's future in the United States, viewership continues to grow. Over the past six months, reach grew +25%, shares +31%, and views +26%, signaling stronger audience interaction.

Follower Growth Slows, Indicating Shift in Behavior.

Brands grew at an average rate of +3.4% per month, the slowest rate since tracking began. The slowdown could reflect changing user behavior and a move away from following accounts.

Most Users Do Not Finish Videos.

On average, only 10% of users watch a full TikTok. Viewers typically consume about 30% of a video, suggesting shorter, higher-impact content may better capture attention.



Instagram Trends

Carousels Lead in Both Reach and Engagement.

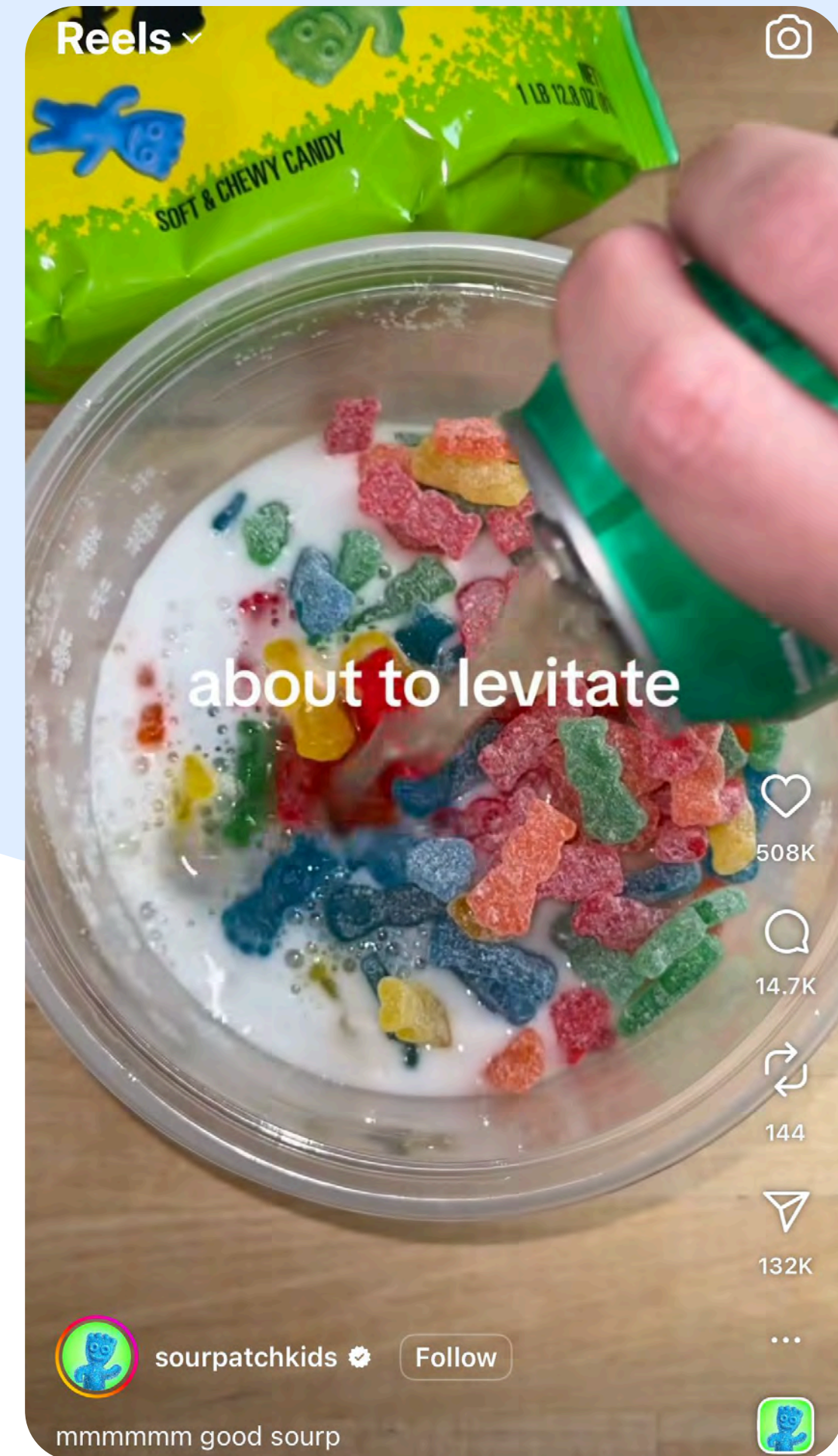
Carousels deliver the strongest results across formats (2.9%, 363.3K per post), outperforming single images (2.3%, 337.3K) and Reels (2.7%, 289.5K).

Shares Have Doubled.

The average number of shares per post has increased by +86% in six months, showing that shareable content fuels interaction and is one of the main ways people engage on Instagram.

Quality Over Quantity.

Reach and views are rising while engagement remains steady, demonstrating that posting more does not make audiences more engaged. Brands like Elmo and Sour Patch Kids post two to three times a week yet achieve stronger results with higher-quality, engaging content.



[@sourpatchkids](#)

YouTube Trends

On-Demand Video Views Rise, Shorts Decline.

Average views per post are up +121% for On-Demand video and down -20% for Shorts compared to six months ago.

Users Are Watching Longer.

Average watch time per video has increased from 64% to 86%, with retention at 99% for Shorts and 65% for On-Demand.

On-Demand Drives Reach, Shorts Drive Engagement.

On-Demand videos generate nearly six times more views than Shorts. While Shorts see fewer views but significantly more likes, comments, and shares.



Industry Leads in Video Views but Trails in Engagement on TikTok

 Video views and reach are strong. Engagement rate, 3.2% and Entertainment Score, 3.2, lag other industries, indicating an opportunity to make content more resonant.

 Reels hold the second-highest Entertainment Score, 5.2, after Media and Entertainment.

 Highest views across industries at 323K per post, driven by On-Demand at 608K versus 22K for Shorts. Paid support likely contributes to scale.

 Dash Social Insight

Reach and views are strong, but engagement is only moderate. Focus on content that prompts more saves, shares, and comments to grow performance.

Average Food and Beverage Engagement Rate and Video Views Per Post

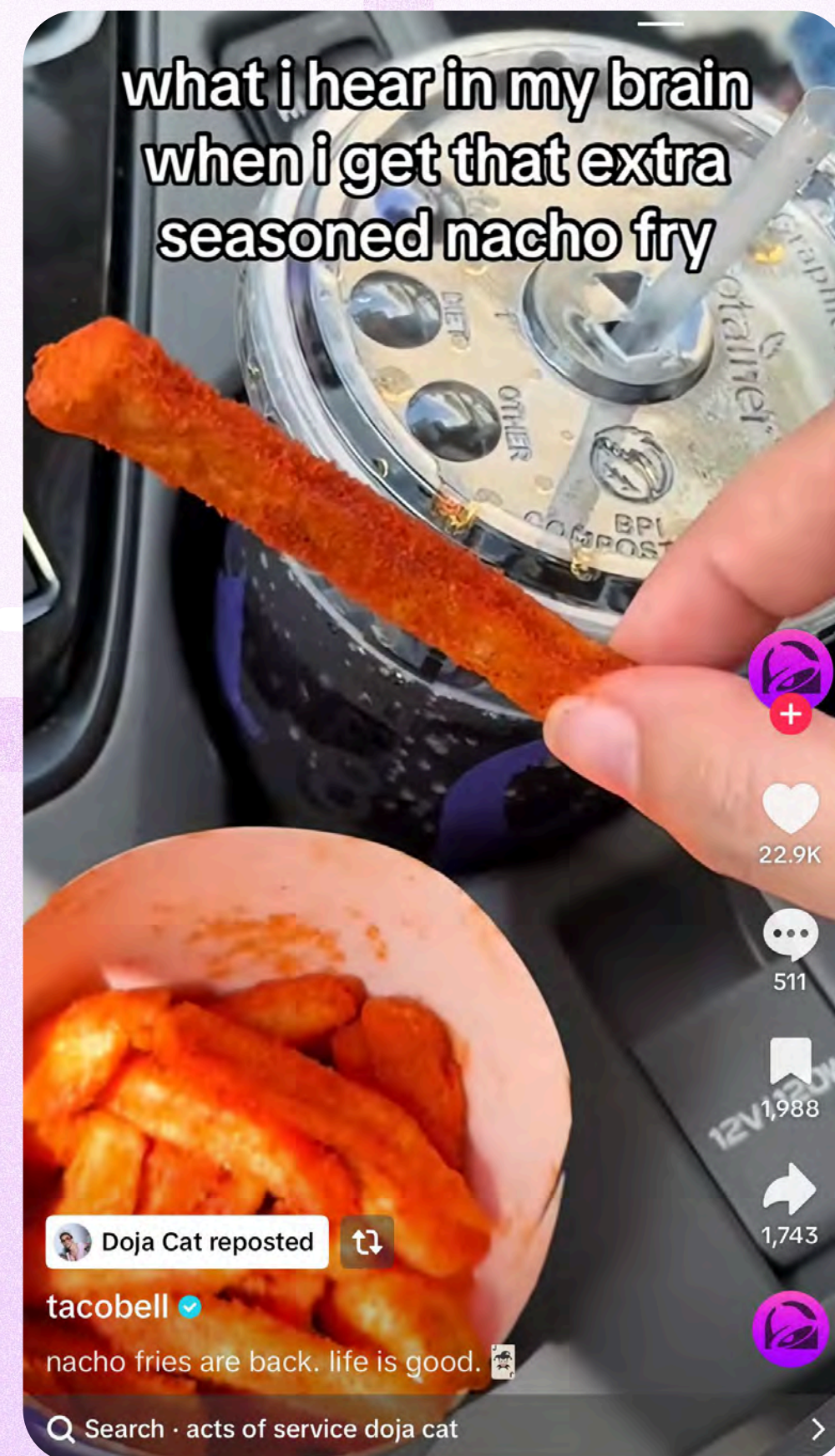
H2 2025

	 TikTok	 Instagram	 YouTube
Engagement Rate	3.2% -14%	3.5% No tracking available	-
Video Views	220.8K +7%	135.2K no tracking available	323.2K +552%

Compared to H2 2024 benchmark report

Engagement Rate Formulas

TikTok: Engagements/Video Views | Instagram: Engagements/Views





Average TikTok Performance Across All Industries

	Follower Count	Weekly Posts	Monthly Follower Growth Rate*	Video Views Per Post	Shares Per Post	Reach Per Post*	Engagements Per Post	Entertainment Score	Engagement Rate
Overall	498.4K	6	3.4%	209.7K	380	145.2K	8.5K	3.7	4.0%
Growing Brands (0 – 40K Followers)	13.6K	3	5.6%	31.1K	32	18.2K	439	3.4	3.3%
Established Brands (40K – 230K Followers)	109.0K	5	2.8%	104.9K	82	61.1K	1.6K	3.3	3.3%
Large Brands (230K+ Followers)	1.4M	11	1.6%	306.0K	612	219.4K	13.8K	4.0	4.5%

*Customer data only
Engagement Rate = (Likes + Comments + Shares) / Video Views
Engagements = Likes + Comments + Shares



Dash Social Insight

User behavior is evolving: engagement is on the rise, growth is slower, and completion rates are low. To keep making an impact, brands need to adapt with stronger hooks, punchier content, and focus on quality over volume.

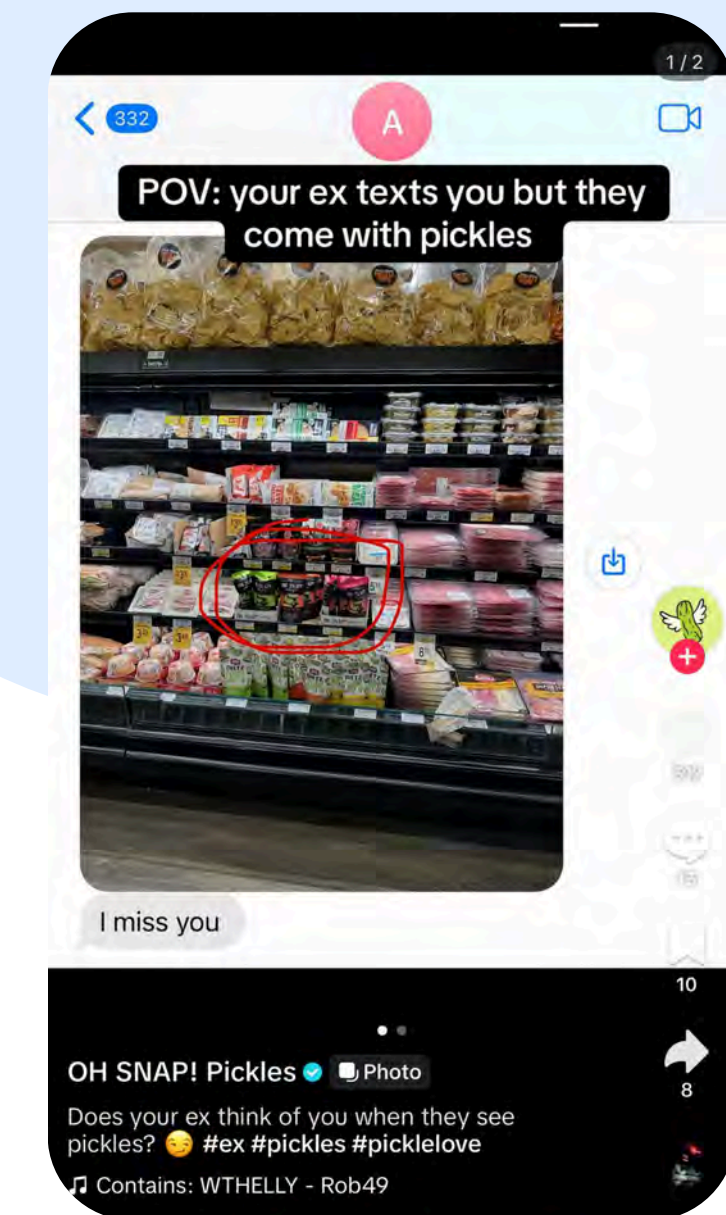
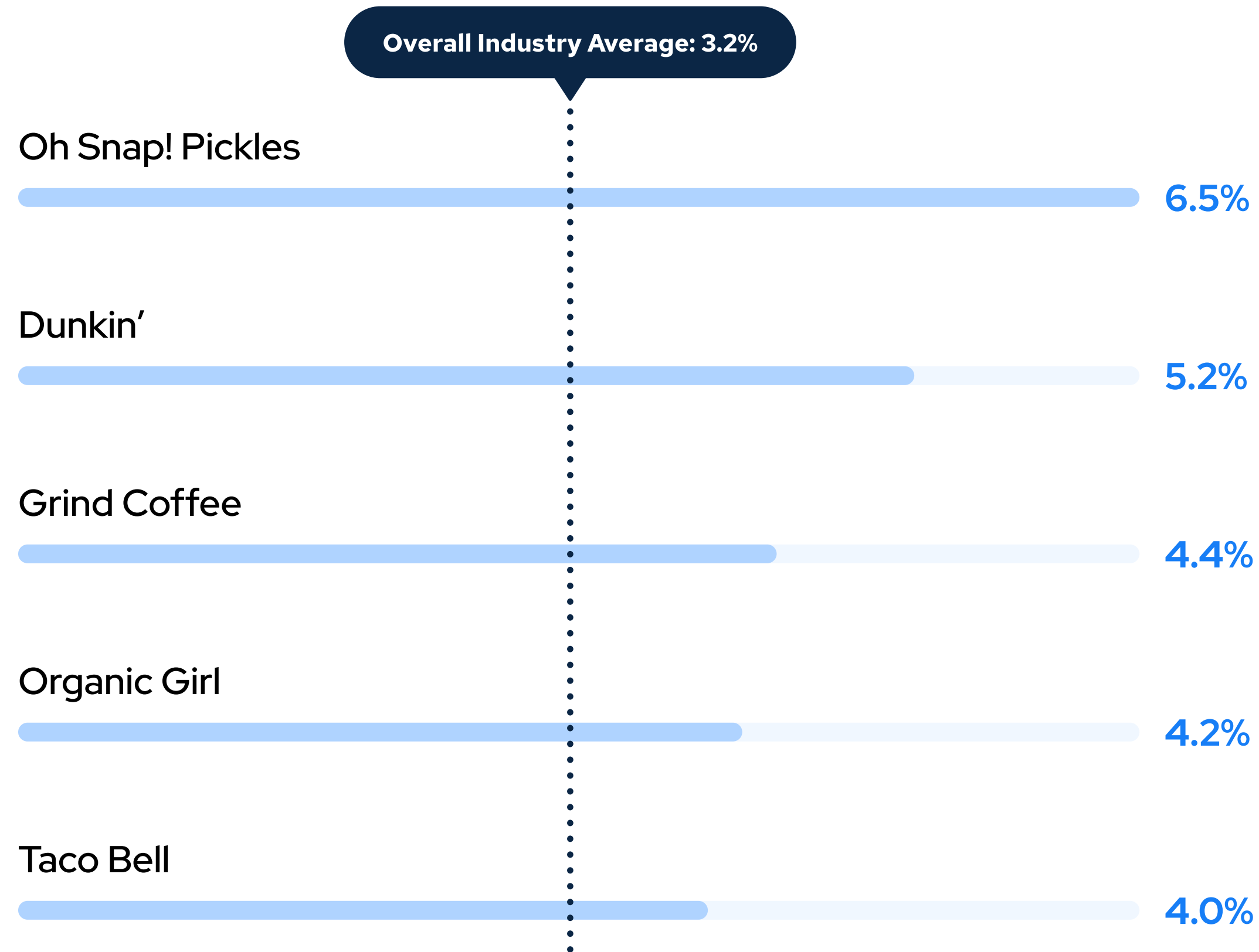


Average TikTok Performance By Industry

	Beauty	Children and Baby	CPG	Fashion	Food and Beverage	Health and Wellness	Home	Luxury	Media and Entertainment	Publishing	Retail	Travel and Hospitality
Follower Count	489.4K	176.9K	534.4K	269.9K	609.0K	85.0K	171.1K	647.7K	1.4M	566.3K	411.6K	237.8K
Weekly Posts	6	4	4	5	3	3	3	3	20	11	5	3
Monthly Follower Growth Rate*	1.7%	4.5%	4.2%	3.4%	2.2%	2.6%	5.0%	4.7%	2.7%	4.6%	4.5%	4.6%
Video Views Per Post	171.5K	71.3K	159.2K	168.1K	220.8K	74.1K	96.1K	502.7K	284.2K	220.8K	175.7K	182.8K
Shares Per Post	139	172	230	117	218	73	125	343	832	606	108	266
Reach Per Post*	105.2K	43.9K	101.2K	96.2K	132.9K	42.7K	55.0K	241.7K	244.7K	186.8K	93.0K	64.8K
Engagements Per Post	3.5K	1.7K	3.9K	2.6K	2.5K	685	1.1K	9.6K	17.0K	15.8K	1.9K	3.5K
Entertainment Score*	3.6	3.4	3.7	3.1	3.2	3.6	3.0	3.2	3.9	4.4	2.8	3.4
Engagement Rate	3.9%	3.2%	3.4%	3.0%	3.2%	3.3%	2.7%	3.6%	4.5%	5.2%	2.7%	3.5%

*Customer data only
Engagements = Likes + Comments + Shares

Top Food and Beverage Brands by Engagement Rate



 OH SNAP!

Oh Snap! Pickles leans into zesty snack energy on TikTok with quick-cut humor and bold package close-ups. The brand takes on a playful, offbeat tone, with hilarious and culturally relevant captions.

Winning Formulas for Creating Entertaining TikTok Content



Magnum Ice Cream earns a near-perfect Entertainment Score on TikTok with snack-sized snippets of its desserts and the many ways they can be eaten.

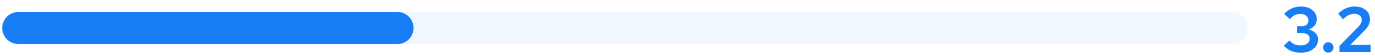
Entertainment Score

9.9/10

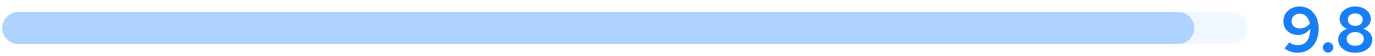
Compared to the food and beverage industry average of 3.2, and Magnum Ice Cream's own average of 9.8.

Top Food and Beverage Brands by Entertainment Score

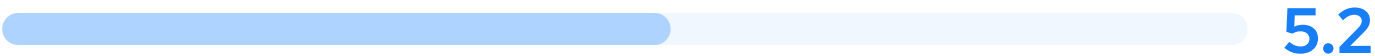
Overall Average



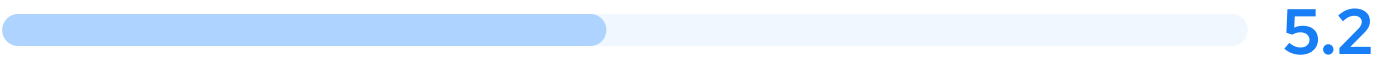
Magnum Ice Cream

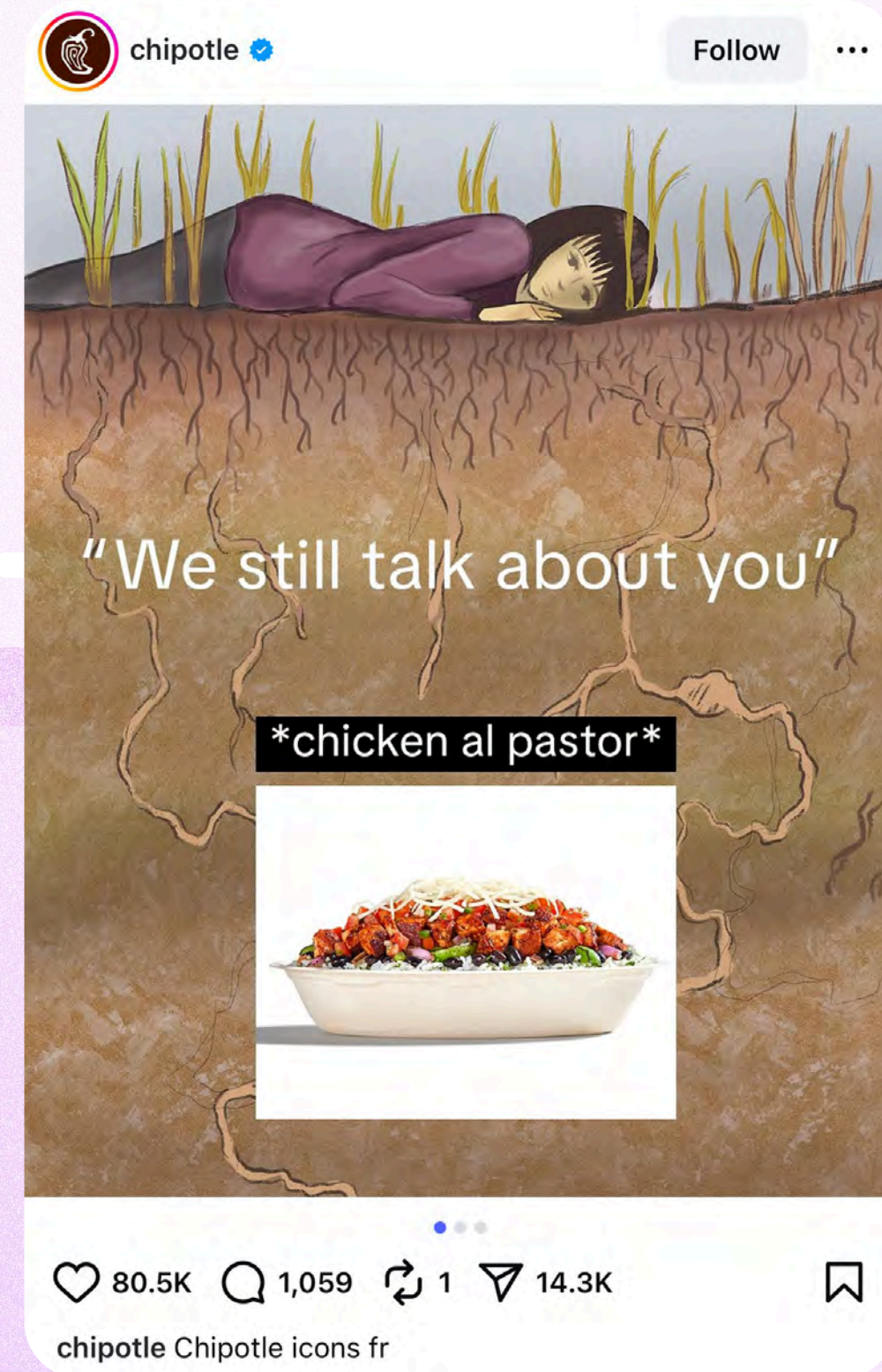


Oh Snap! Pickles



ALOHA







Average Instagram Performance By Industry

	Beauty	Children and Baby	CPG	Fashion	Food and Beverage	Health and Wellness	Home	Luxury	Media and Entertainment	Publishing	Retail	Travel and Hospitality
Follower Count	2.6M	1.2M	2.7M	3.7M	2.0M	792.0K	1.0M	8.1M	7.6M	6.4M	3.4M	1.6M
Weekly Posts	9	5	4	8	5	5	5	6	34	26	7	5
Monthly Follower Growth Rate	0.5%	0.5%	0.7%	0.5%	0.7%	0.9%	0.5%	0.5%	1.0%	0.7%	0.5%	1.0%
Reach Per Post*	97.3K	44.1K	77.1K	54.1K	72.2K	45.9K	46.4K	151.1K	489.6K	305.2K	60.7K	68.9K
Shares Per Post*	237	627	451	114	637	364	220	288	2.7K	1.2K	183	505
Saves Per Post*	243	152	302	169	268	260	272	331	1.1K	671	131	289
Effectiveness Rate*	4.7%	3.3%	4.6%	3.2%	5.1%	3.3%	3.8%	4.8%	4.0%	3.7%	3.0%	4.4%
Entertainment Score* (Reels)	4.7	3.8	4.8	3.2	5.2	3.9	3.9	5.1	5.7	5.1	3.2	5.0
Engagement Rate / Views*	3.0%	2.2%	3.1%	2.0%	3.5%	2.2%	2.5%	3.1%	2.9%	2.6%	1.9%	2.9%
Engagement Rate / Followers	0.2%	0.2%	0.4%	0.1%	0.4%	0.2%	0.1%	0.2%	0.5%	0.3%	0.2%	0.4%

*Customer data only



Average Instagram Performance Across All Industries

	Follower Count	Weekly Posts	Monthly Follower Growth Rate	Reach Per Post*	Shares Per Post*	Saves Per Post*	Effectiveness Rate*	Entertainment Score* (Reels)	Engagement Rate / Views*	Engagement Rate / Followers
Overall	2.3M	9	0.6%	222.6K	1.0K	521	3.9%	4.7	2.7%	0.3%
Growing Brands (0 – 190K Followers)	93.4K	4	0.8%	12.0K	88	48	4.3%	4.3	2.9%	0.5%
Established Brands (190K – 1.1M Followers)	499.8K	7	0.6%	47.4K	247	168	4.0%	4.1	2.7%	0.4%
Established Brands (1.1M+ Followers)	7.3M	17	0.5%	376.1K	1.7K	843	3.8%	5.2	2.6%	0.3%

*Customer data only
Engagement Rate (Followers) = (Likes + Comments) / Followers
Engagement Rate (Views) = (Likes + Comments + Saves + Shares) - (Unlikes + Unsaves + Deleted Comments) / Views

Content Format Performance

	Engagement Rate / Views*	Views Per Post*
Image	2.3%	337.3K
Reels	2.7%	289.5K
Carousel	2.9%	363.3K



Dash Social Insight

While carousels earn similar views to other formats, they consistently deliver more engagement. Format choice and content quality matter more than posting frequency.

Top Food and Beverage Brands by Engagement Rate (Followers)

Overall Industry Average: 0.4%

Erewhon

8.3%

Chili's

3.2%

Jack in the Box

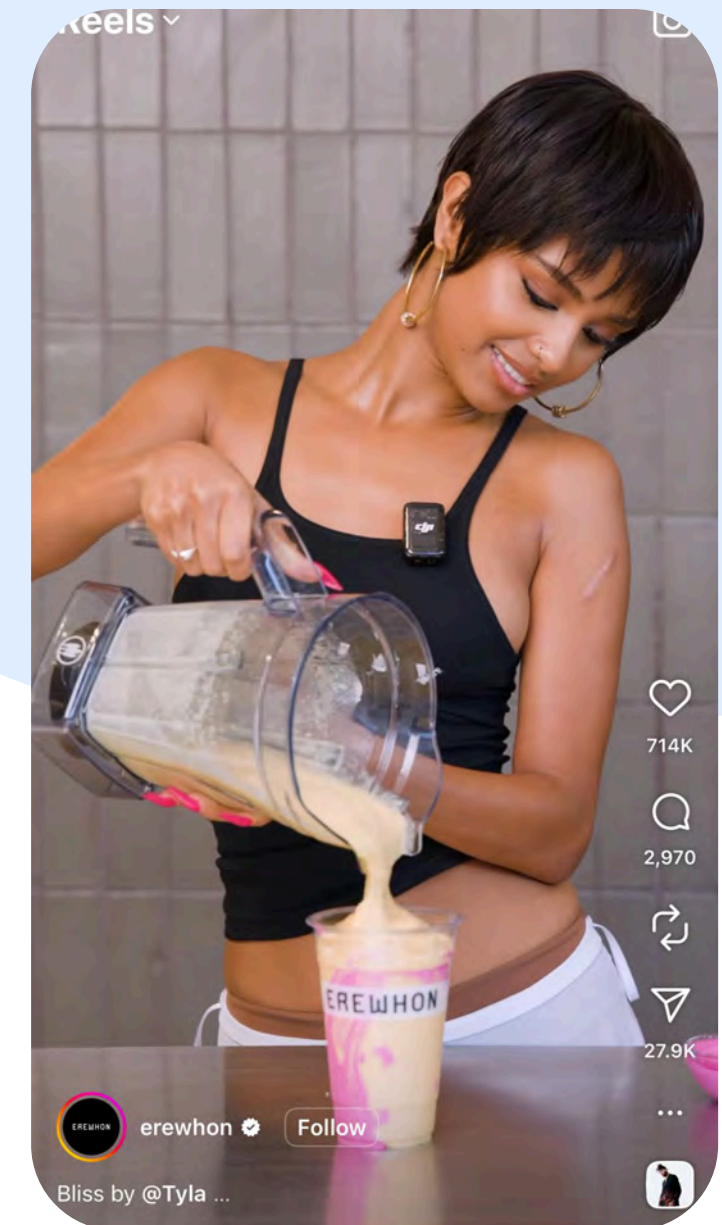
2.8%

Bud Light

2.1%

Chipotle

1.7%



EREWHON

Erewhon goes bold on Instagram with delicious product close-ups and star-studded collabs. The brand earns incredibly high engagement by focusing on aspiration and luxurious presentation.

Winning Formulas for Creating Entertaining Reels Content

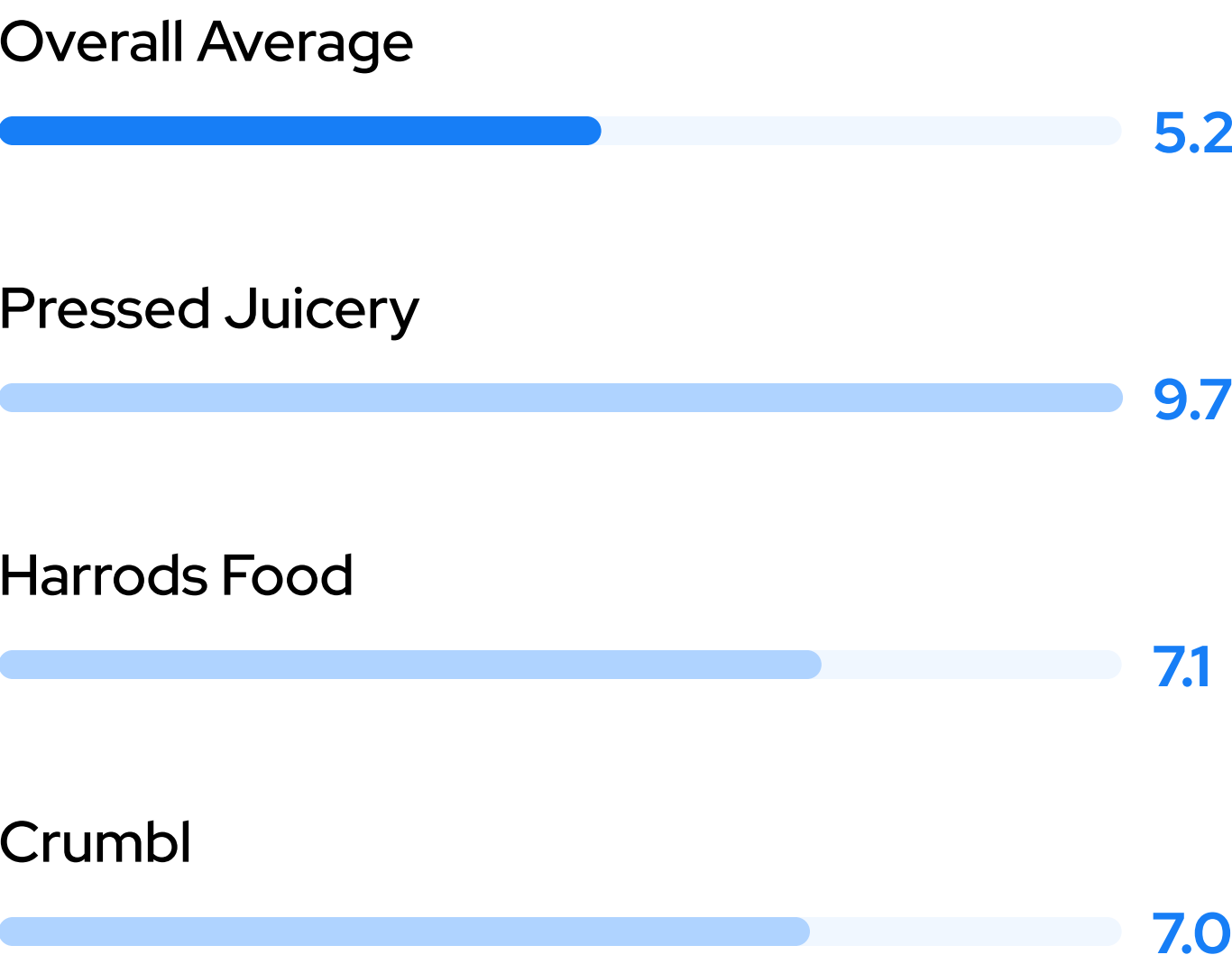


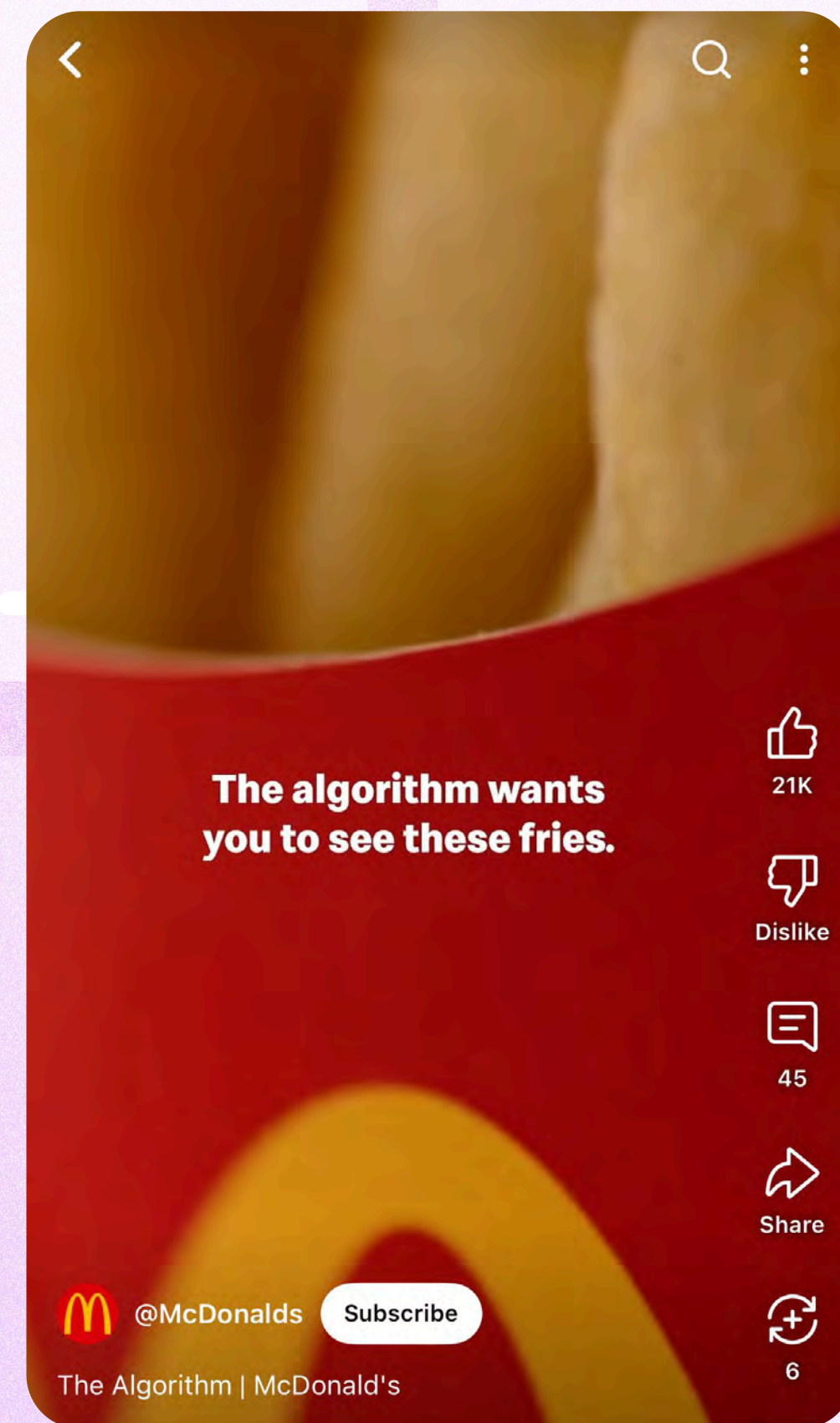
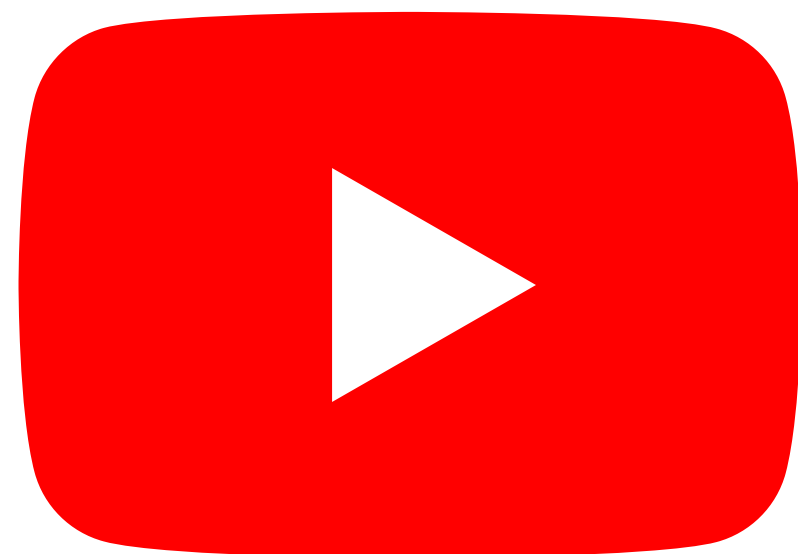
Harrods

Harrods Food succeeds on Instagram with aesthetically pleasing and colorful shots of its food being prepared. Its Reels have strong hooks and fast editing, keeping audiences captivated.

Entertainment Score
8.8/10 Compared to the food and beverage industry average of **5.2**, and Harrods Food's own average of **7.1**.

Top Food and Beverage Brands by Entertainment Score





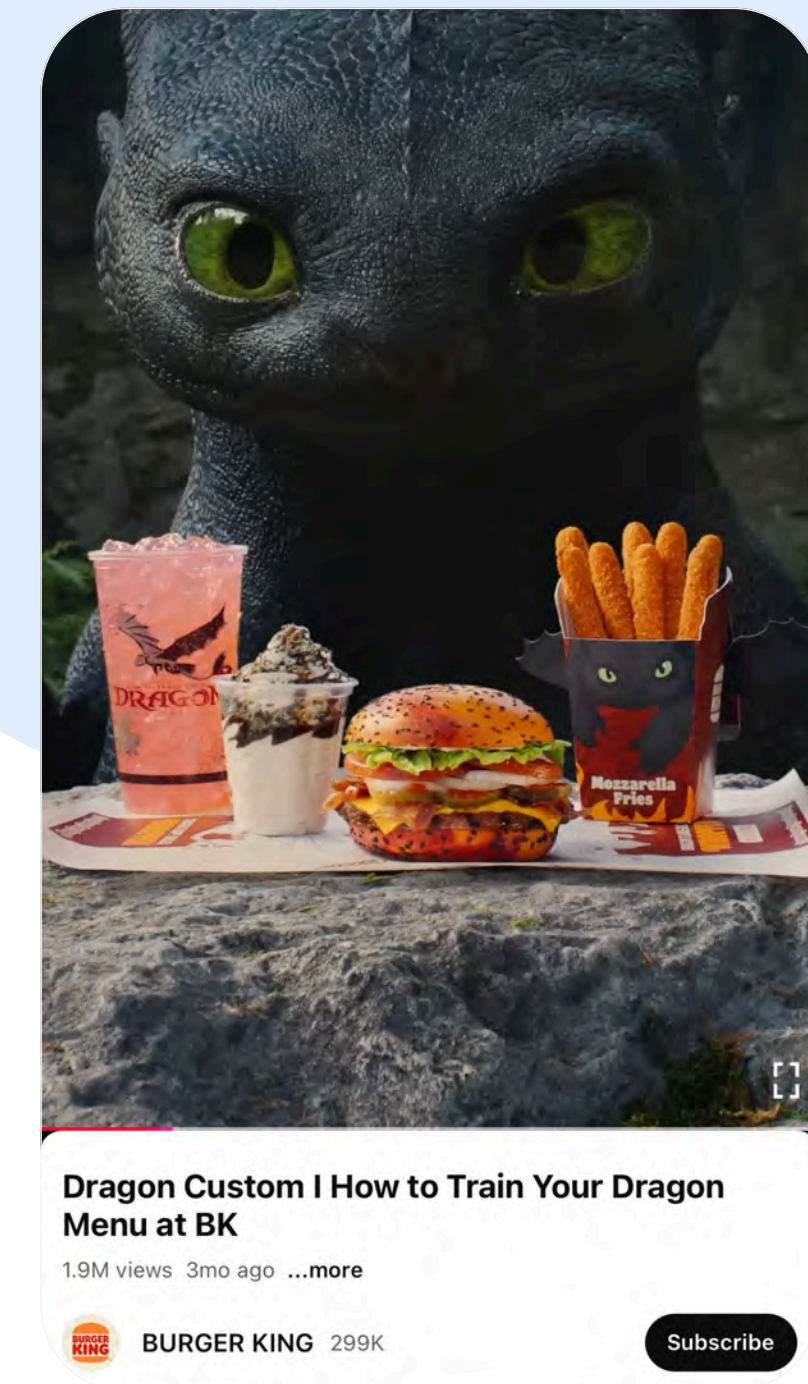
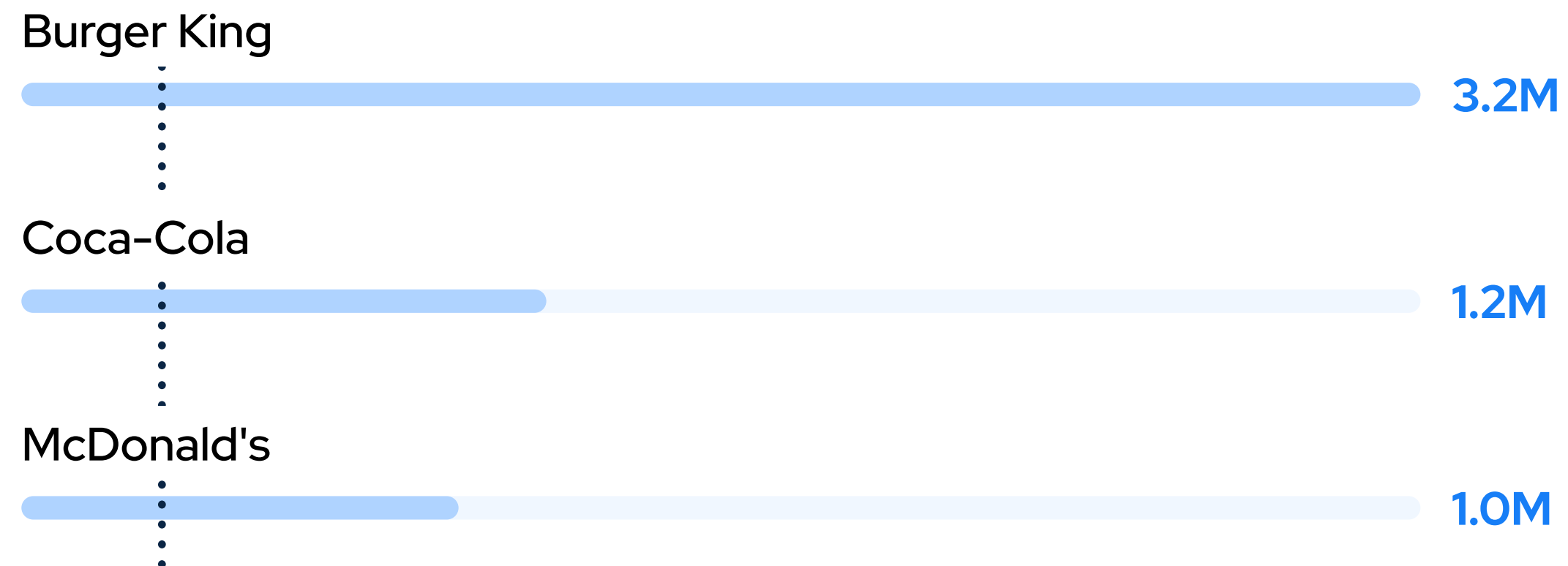
Average YouTube Performance By Industry

	Beauty	Children and Baby	CPG	Fashion	Food and Beverage	Health and Wellness	Home	Luxury	Media and Entertainment	Publishing	Retail	Travel and Hospitality
Subscriber Count	135.4K	572.2K	1.3M	61.4K	297.4K	276.6K	111.6K	479.3K	5.9M	1.1M	512.5K	276.6K
Weekly Videos	4	2	2	5	3	2	2	2	22	17	5	2
Monthly Follower Growth Rate	1.5%	1.0%	2.0%	1.3%	0.6%	1.4%	2.6%	1.2%	1.0%	1.2%	1.0%	1.4%
Likes Per Post	424	43	1.8K	173	554	201	103	741	1.5K	648	452	201
Comments Per Post	7	1	43	3	19	3	3	20	101	27	3	3
Percentage Viewed*	104%	**	99%	94%	**	**	71%	**	**	58%	**	**
Video Views Per Post	63.6K	10.6K	240.4K	93.4K	323.2K	46.5K	54.2K	82.9K	104.2K	20.6K	129.0K	66.4K

*Customer data only
**Limited data available

Top Food and Beverage Brands by Video Views

Overall Industry Average: 323.2K



BURGER KING

Burger King fuels YouTube views with ad-style Shorts that hit the moment, from limited-time menu reveals to timely collabs. The bold visual style and fast delivery help the brand to stand out.



Average YouTube Performance Across All Industries

	Subscriber Count	Weekly Videos	Monthly Follower Growth Rate*	Likes Per Post	Comments Per Post	Percentage Viewed*	Video Views Per Post
Overall	1.2M	6	1.4%	752	29	86%	97.6K
Growing Brands (0 – 20K Followers)	6.8K	2	2.2%	128	4	86%	46.6K
Established Brands (20K – 150K Followers)	70.7K	5	1.2%	213	5	93%	93.0K
Large Brands (150K+ Followers)	3.2M	11	1.0%	1.8K	71	79%	151.0K

*Customer data only

Content Format Performance

	Video Views Per Post	Engagement Rate
Shorts	36K	3.6%
On-Demand	200.5K	2.9%



Dash Social Insight

On-Demand videos excel at reach, while Shorts foster stronger engagement and retention. Together, a dual-format strategy maximizes visibility and audience interaction.

What We Can Learn From Food and Beverage Brands' Strategies

Snackable Editing

Design strong hooks with quick cuts to encourage audiences to engage.

Invite Participation

Invite the crowd to chime in with flavor debates and interactive formats to turn passive viewing into engagement.

Keep Content Timely

Pair content with real moments, like limited-time products, to keep audiences buzzing.

Featured Dash Social Customers

ALOHA

crumbl

gisou

Harrods



MAGNUM[®]
ice cream





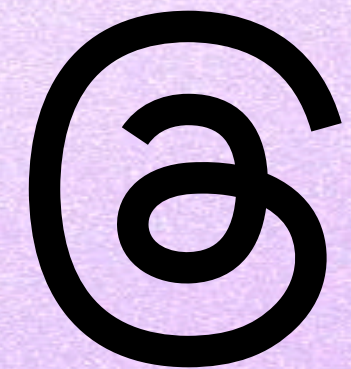
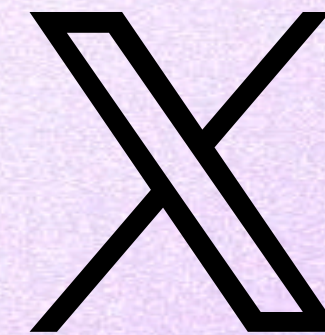
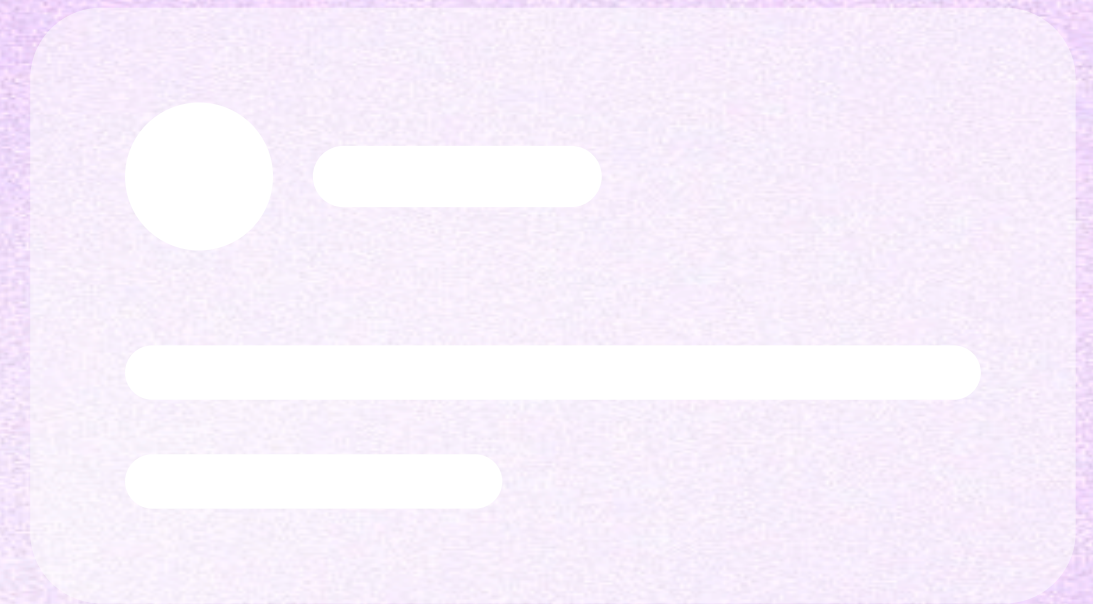
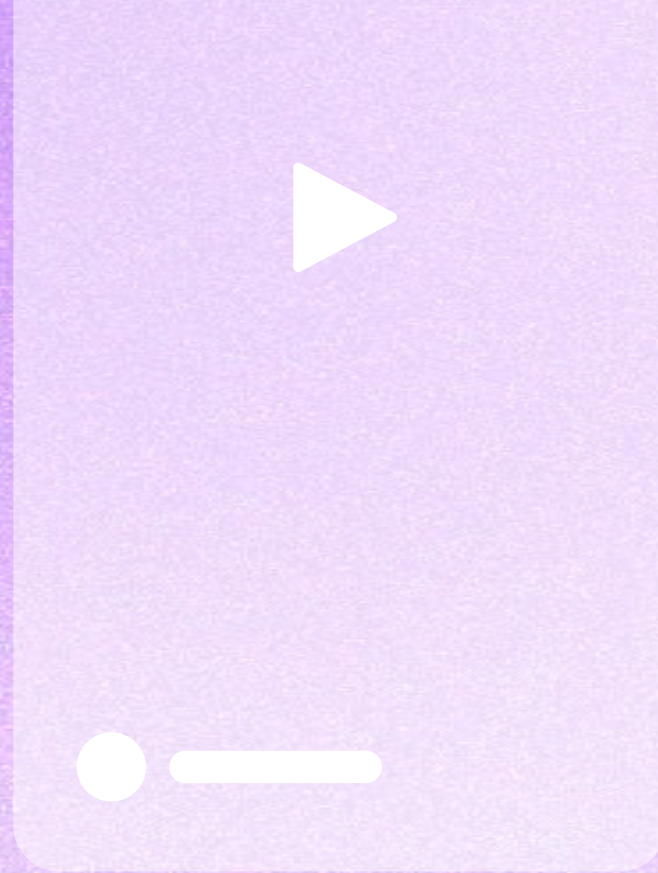
Outsmart Social

A social media management platform built for how social works today – uniting your full footprint across owned, creator, and paid with real-time intelligence and streamlined workflows.

- ✓ Always know your best move
- ✓ Performance you can prove
- ✓ Work smarter, scale faster

Get a Demo







Average Facebook Performance Across All Industries

	Follower Count	Weekly Posts	Monthly Growth Rate	Impressions Per Post	Reactions Per Post	Engagement Rate*
Overall	1.2M	28	0.5%	27.0K	257	8.5%
Growing Brands (0 – 100K Followers)	37.8K	4	1.1%	3.9K	51	4.3%
Established Brands (100K – 850K Followers)	337.0K	19	0.2%	17.9K	224	4.6%
Large Brands (850K+ Followers)	3.7M	67	0.04%	64.7K	530	6.2%

*Calculation: (Reactions + Comments + Shares + Post Clicks) / Impressions



Dash Social Insight

Large brands post the most and have the highest average engagement rate despite nearly flat growth.



Average Pinterest Performance Across All Industries

	Follower Count	Weekly Posts	Monthly Growth Rate	Impressions Per Post	Engagement Rate	Pin Clicks Per Post	Saves Per Post
Overall	295.6K	32	0.3%	1.0K	1.5%	26	4
Growing Brands (0 – 8K Followers)	3.1K	11	0.8%	729	2.3%	32	5
Established Brands (8K – 105K Followers)	39.5K	21	0.2%	1.0K	1.8%	36	5
Large Brands (105K+ Followers)	788.9K	61	0.04%	1.0K	1.3%	22	3

*Calculation: (Outbound Clicks + Saves + Pin Clicks) / Impressions



Dash Social Insight

Smaller brands grow faster, while larger brands gain more video views but have lower engagement.



Average LinkedIn Performance Across All Industries

	Follower Count	Weekly Posts	Monthly Growth Rate	Impressions	Likes	Clicks	Engagement Rate*
Overall	134.8K	2	1.5%	8.0K	101	694	7.9%
Growing Brands (0 – 12K Followers)	5.6K	1	2.3%	580	16	37	8.3%
Established Brands (12K – 50K Followers)	28.6K	1	1.4%	1.5K	35	127	11.4%
Large Brands (50K+ Followers)	358.1K	3	1.0%	11.9K	142	1.0K	6.6%

*Calculation: (Clicks + Reactions + Comments + Reposts) / Impressions



Dash Social Insight

Established brands on LinkedIn have the highest engagement rate despite modest impressions and posting only once weekly. Large brands dominate in reach but have a lower engagement rate than Growing brands.

X Average X Performance Across All Industries

	Follower Count	Weekly Posts	Monthly Growth Rate	Impressions	Likes	Total Engagements	Engagement Rate*
Overall	1.0M	91	-0.1%	13.7K	32	243	2.2%
Growing Brands (0 – 12.5K Followers)	5.9K	7	0.1%	3.8K	9	49	5.6%
Established Brands (12.5K – 200K Followers)	70.7K	47	-0.1%	3.6K	11	48	3.4%
Large Brands (200K+ Followers)	2.3M	149	-0.1%	16.4K	47	295	1.9%

*Calculation: (Reposts + Replies + Likes + Clicks) / Impressions

Dash Social Insight

Despite posting the most, large brands on X have the lowest engagement rate. Growing brands struggle to gain momentum with negative follower growth.

@ Average Threads Performance Across All Industries

	Followers	Weekly Posts	Monthly Growth Rate	Weekly Profile Views	Engagments Per Post	Likes Per Post	Replies Per Post
Overall	493.9K	17	0.7%	361.7K	85	78	4
Growing Brands (0 – 100K Followers)	45.9K	18	0.6%	29.1K	21	19	1
Established Brands (100K – 300K Followers)	190.4K	15	0.9%	238.5K	80	74	3
Large Brands (300K+ Followers)	1.3M	17	0.7%	850.6K	163	148	7

*Calculation: (Reposts + Replies + Likes + Clicks) / Impressions

Dash Social Insight

Large brands on Threads lead in all performance metrics. Despite posting slightly more, growing brands trail in engagements per post. Notably, all brands experience a similar growth trajectory.